

CONTRACT DIR-TSO-4317
APPENDIX C - PRICING INDEX

Brands Name (*Vendor is authorized to sale any and all products, SaaS and services for the following Brands)	DIR Discount % off MSRP
Activepdf	5.00%
Carbonite	5.00%
Citrix	
Networking Software	15.00%
App Virt/VDI/Ent Mobility	25.00%
XenApp to XD TradeUp	8.00%
File Sync & Sharing	6.00%
CommVault	9.00%
CrowdStrike	
Falcon Platform	10.00%
All Other Software	25.00%
Cylance	5.00%
Decision Lens	5.00%
Docker	
Government Licenses	5.00%
Education Licenses	3.00%
GovQA	2.00%
Idera/Embarcadero	3.00%
Impulse	15.00%
Ivanti	
New & Volume License	10.00%
Kaseya	10.00%

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LogMeIn /SaaS	3.00%
McAfee	
Software Perpetual & Subscription	24.00%
Software Solution bundled w/Hardware/Peripherals	19.00%
MicroStrategy	
Perpetual Software Licensing	25.00%
SaaS, Subscription, Term Software Licensing	2.00%
MongoDB	2.00%
NetFlow Auditor	8.00%
Software Licenses QTY 1-9	0.50%
Software Licenses QTY 10-74	3.00%
Software Licenses QTY 75 or greater	8.00%
NeverFail	
Engine	10.00%
Migrate	2.00%
HybriStor	5.00%
NOVASTOR	10.00%
OnSolve (CodeRED)	5.00%
Portswigger	0.00%
Quest	
Software	10.00%
Hardware (bundled with software Solutions)	7.50%

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SaaS	2.00%
Sailpoint (formerly IdentityIQ)	
IdentityIQ Base Product: Single Production Instance	4.00%
IdentityIQ SecurityIQ & Identity Software & SaaS	15.00%
SeamlessDocs	2.00%
ServiceNow	0.25%
Socrata	0.25%
SolarWinds	2.00%
Syn-Apps	12.00%
Tableau	0.75%
Tetra4D (Tech Soft 3D)	3.00%
Thales Security (Vormetric)	9.50%
Trustwave	5.00%
Veritas	
Education Licenses	10.00%
License + Essential Maintenance Bundles	13.00%
Perpetual Licenses	13.00%
Subscriptions + Essential Maintenance Bundles	13.00%
Essential Subscriptions	13.00%
Media	0.00%
Vmware	3.50%

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Services	DIR Discount % off MSRP
Carbonite	5.00%
Citrix	
Customer Success Services	8.00%
Appliance Maintenance	8.00%
CommVault	
Software Maintenance	0.25%
Training	5.00%
Technical Service	0.25%
CrowdStrike	
Maintenance / Support	5.00%
Services	5.00%
Cylance	5.00%
Decision Lens	5.00%
Docker	2.00%
Idera/Embarcadero	
Maintenance / Support	0.50%
Technical Services	2.00%
GovQA	2.00%
Impulse	15.00%
Ivanti	
Maintenance and Renewals	5.00%
Technical Service	4.00%

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Kaseya	
Maintenance and Renewals	5.00%
Technical Service	5.00%
McAfee	
Software Support	24.00%
Hardware sold with Software Solution Support	7.00%
MicroStrategy	2.00%
MongoDB	2.00%
Netflow Auditor	
Support, Services & Training	0.50%
NeverFail (Services)	
Engine Support & Renewals	2.00%
Maintenance, Technical Support, Training & Services	2.00%
NOVASTOR	
Annual Site Support	15.00%
Technical Service	10.00%
Portswigger	0.00%
Quest	
Maintenance, Renewals	7.50%
Services	2.00%
Sailpoint (formerly IdentityIQ)	
IdentityIQ Standard & Premium Support Renewals	1.00%
Technical Service	5.00%
SeamlessDocs	0.25%

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Socrata	0.25%
Syn-Apps	
Support & Services	5.00%
Tableau	
Technical Services and Training	0.75%
Tetra4D (Tech Soft 3D)	
Support	3.00%
Services	3.00%
Thales Security (Vormetric) Services	9.50%
Trustwave	0.50%
Veritas	
Business Critical Services Extended Support	0.50%
Essential Support (Initial and Renewal)	3.50%
Services	0.50%
Vmware	
Maintenance / Support	7.00%
Services	3.50%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee.

The fee will be added after the discount is applied to the MSRP.